

# RAMAKANT DEGOJI

PRINCIPAL

K.L.E. SOCIETY'S  
COLLEGE OF BUSINESS  
ADMINISTRATION - BBA  
HUBALI



## TRAITS & SKILLS

Sincere, Disciplined, Trustworthy,  
Proactive, Creative, Holistic  
Approach in Decision Making,  
Team Building, Goal Oriented,  
Effective Communication,  
Transparency in Transactions  
and An Empathetic Leader

## WORK EXPERIENCE

Total : 13 Years

Industry Experience : 2 Years

Education : 11 Years & counting

## QUALIFICATION

M.Sc.  
(Microbiology)

M.B.A.  
(Marketing / HRM)

Post Graduate Diploma in  
Corporate Governance

Diploma in  
Business English Communication

Diploma in  
Multiple Intelligence  
and Counselling Techniques

## CONTACT

+91-9579156007

+91-9538051523

ramakantvd@gmail.com

## 13+ Years of Experience

### (1) Gogate Jogalekar College, Ratnagiri (1 Year)

- Lecturer at Gogate Jogalekar College, Ratnagiri for B.Sc. Microbiology.
- Played instrumental role during NAAC assessment.

### (2) Ceasefire Industries Ltd., Ahmadabad (6 Months)

- Served as Manager: Business Development.
- Received 'First Blood Award' for excellent performance.
- Door-to-Door marketing, promotions and selling of fire safety products.

### (3) Asian Paints Ltd. Baroda (1.5 Years)

- Served as Officer- Technical Sales
- Direct sales & channel sales through Dealers.
- Worked on many painting projects like ONGC, IOCL, GACL etc.

### (4) MIT Skills, Pune (5 Year)

- Served as HOD for Dept. of Admission, Marketing & Promotions
- Yearly Admissions: Fulfilling admission targets for various programs.
- Branding activities: Print Media, Digital Marketing & Social Media Promotions
- Administrative responsibilities of Admission Dept.
- International Relations, Tie-ups and Initiative for MoUs overseas
- Placement Activities
- Executive Assistant to Director

### (5) KLE Society's College of Business Administration, Hubli

- Serving as Principal since February 2017 to till date.
- Administrative, academic and other institutional responsibilities.
- Regular correspondence with university and Head Office.
- Started new certificate courses in the college for students.
- Started NSS Unit in college and accomplished many activities.
- Institute's marketing & promotional activities.
- Established various committees in the institution.
- MoU with TATA Motors for projects and industrial visits.
- Focus on students' all round development and improving competencies.
- Cluster wise internal examinations and competitions.
- Selection of new candidates for the academic & non academic posts.
- Organized state level and national level competitions in the college.
- Coordinated online FDP for BBA, BCA, BSc Faculties.
- Soft Skill & Placement training for students to nurture employability skills.
- Member-Condernation Committee established by the Head Office.

References Upon Request